

2009-2010 Tournament Discount Programs

For the coming season, we are instituting an expanded discount programs. For the best service, when applying for a discount, please fill in a **team discount form** and attach it to your team application.

Early Season Discount – A & AA teams playing in any of our **September and early October** tournaments will receive a **\$250 discount** on their next Big Bear Tournament during the 2009-10 season. Entering one of the tournaments listed below in this section will make you eligible for this discount. **B or house** teams will receive this discount by playing in any of our **September events thru October 23, 2009**.

A & AA events:

September 18-20, 2009 in Grand Rapids, MI - The Early Bear
September 25-27, 2009 in Grand Rapids, MI - The Fall Classic
September 25-27, 2009 in Indianapolis, IN - The Fire Storm
September 25-27, 2009 in Detroit, MI - The Rouge River Shootout
October 2-4, 2009 in Ann Arbor, MI - The Flatwater
October 2-4, 2009 in Nashville, TN - The Fall Prep Showcase

B events:

September 25-27, 2009 in Indianapolis, IN - The Fire Storm
September 25-27, 2009 in Detroit, MI - The Rouge River Shootout
October 2-4, 2009 in Ann Arbor, MI - The Flatwater
October 2-4, 2009 in Nashville, TN - The Fall Prep Showcase
October 23-25, 2009 in Cleveland, OH – Fire on the Water

Multi-tournament discount - teams playing in multiple Big Bear Tournaments during the **2009-10** season will receive discounts based on the number of tournaments in which they play:

1st tournament - full entry fee
2nd tournament - \$75 discount
3rd tournament - \$125 discount
4th tournament - \$250 discount

The multi-tournament discount applies to all tournaments during the **2009-10** season through March.

Multi-team / tournament - clubs bringing multiple teams to any **single** tournament or any event on the same weekend in different cities will receive the following discounts during the **2009-10** season:

Two or Three teams - \$40 per team discount
Four or Five teams - \$75 per team discount
Six to Eight teams - \$100 per team discount
Nine teams or more - \$150 per team discount

Discount offers may not be combined. We will work with each team to determine the maximum discount that may be applied to each tournament. Discounts eligibility must be brought to our attention when applying for an event. Players and coaches must be the same to be considered as a team playing in multiple events

Coaches Discount - during the **2009 - 2010** season we intend to continue our **free room** program for all head coaches. Each team that books a minimum of 14 rooms per night will receive 1 comped room for each night. This room may be assigned to a bus driver if requested. Hotels participating in this program will be designated with **C** on our web site on the hotel page in the hotel description.

Also, new this season, each team booking 20 or more rooms per weekend that does not qualify for the 14 rooms per night minimum discount above will receive 1 comped room for one night for a 2 night stay. Hotels participating in this program will be designated with an **X** on our web site.